A state society of the National Society of Professional Engineers

Member Recruitment/Retention for Local Chapters

The following information is provided as a guide to assist chapters in recruiting new members to MSPE. The process should include follow-up after a new member has joined to further member retention.

- 1. Invite non-members to a meeting or event
 - a. Ask members to bring a visitor to a meeting
 - b. Invite other PE's you have contact with at work
 - c. Send invitations to people on State PE list
 - d. If there is a fee, pay for them (one-time)
- 2. Welcome visitors and give them information on the benefits of joining MSPE.
 - a. Flyer is available from State office
 - b. Provide newsletter from Chapter/State/National
- 3. Follow-up with visitors after meeting and invite them to join MSPE.
 - a. Write a quick note thanking them for attending and offer to provide more info
 - b. Make a personal phone call to invite them to join.
- 4. Send meeting notice to visitors for the next couple of months.
- 5. Make sure new members are on the Chapter mailing/email list
- 6. Reach out to members that are not active and ask them to get involved.
- 7. Make sure the Chapter is hosting interesting meetings and events throughout the year.
 - a. Don't just have business meetings each month. People will be more interested if there is continuing education or networking involved.
- 8. Look for opportunities to engage members
 - a. Social Media
 - b. Networking events
 - c. Local Committee involvement
 - d. MATHCOUNTS
 - e. Mentoring
 - f. Annual Conference
 - g. Legislative Day
 - h. State committees